

SAIL/ATIEL's latest activity to ensure a continuous improvement in the quality of engine oil.

Aktualna działalność SAIL/ATIEL mająca na celu zapewnienie ciągłej poprawy jakości olejów silnikowych



Środki Smarowe 2024, Zakopane

Today's session - what we will cover

01

ATIEL and EELQMS

02

SAIL's quality
surveys latest
findings

03

SAIL/ATIEL's latest
activity to ensure a
continuous
improvement in the
quality of engine oil.

Speaker introduction



Piotr Niemiec

- Orlen Oil, Poland
- Coordinator, Technology Dept.
- Member of the ATIEL Board of Directors
- Over 15-year career in the Lubricants Industry

Today's session

01

ATIEL and EELQMS

ATIEL

The technical association of the European lubricants industry

- Non for-profit association under Belgian law (Association Sans But Lucratif-ASBL).

Represents the common interests of European lubricant manufacturing and marketing companies

- Membership open to companies actively engaged in the marketing and/or manufacture of lubricants in Europe.
- Promotes dialogue between its members and associated industries on technical issues, regulations, specifications and Codes of Practice.

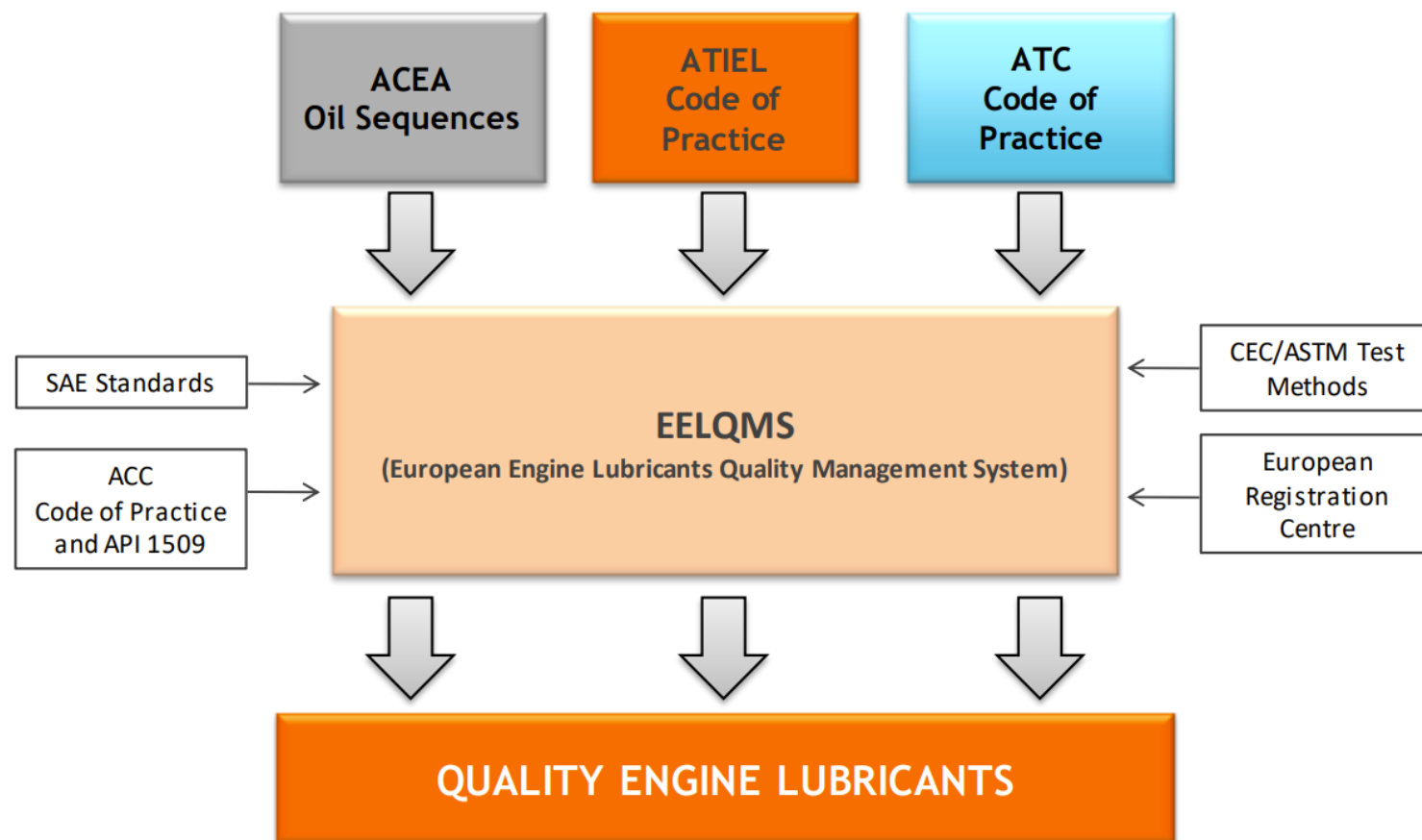
ATIEL active Members (as of QIII 2024)



ATIEL related presentations presented to polish audience so far

- Ensuring quality and upholding standards in the european lubricants sector - the role of EELQMS and SAIL, Środki smarowe 2023, Starachowice
- Interchange Guidelines and Tests for ACEA Performance Automotive Engine Oils, Środki smarowe 2021, Zakopane
- Role of CEC in Developing Tests for the European Automotive Industry, Środki smarowe 2019, Zakopane
- Benefits of signing the LoC. 2018 update, Środki smarowe 2018, Krynica Zdrój
- Monitoring engine lubricants quality in the market, Środki smarowe 2017, Krynica Zdrój

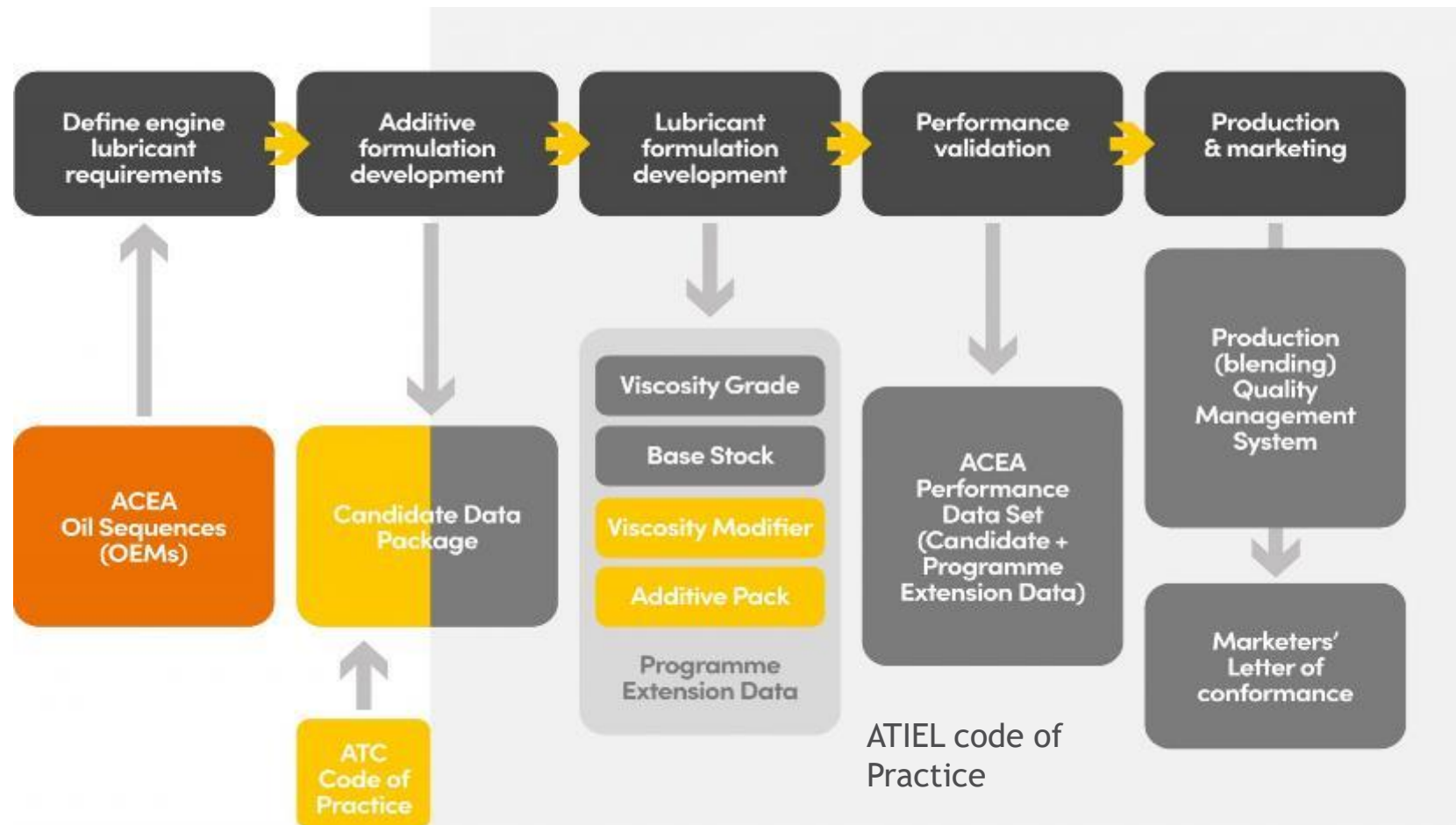
About the EELQMS



EELQMS

EUROPEAN ENGINE
LUBRICANTS QUALITY
MANAGEMENT SYSTEM

EELQMS: Applying the ATC and ATIEL codes of practice according to ACEA sequences



About the EELQMS

- Voluntary quality management system for automotive engine lubricants - but ACEA requires marketers making claims to comply with EELQMS.
- The ONLY system that can be used to qualify engine lubricants against ACEA Oil Sequences.
- Developed by industry stakeholders to promote development of improved, fit-for-purpose engine lubricants that meet increasing technical requirements.
- Designed to assist lubricant marketers in assuring the quality of their lubricants and performance claims made for them in the marketplace.
- The ATIEL Code of Practice is a key element of the EELQMS.
- Visit: www.eelqms.eu



Summary of EELQMS guidelines

Lubricant marketers developing engine lubricants in compliance with ACEA Oil Sequences shall carry out formulation development, blending and marketing in accordance with the guidelines in the ATIEL Code of Practice :

- Incorporating EELQMS guidelines in a quality management system (eg ISO 9001, or ISO TS 16949)
- Ensuring an independent audit of the lubricant development process.
- Having Code of Practice checklists signed off by an authorized company representative.
- Blending products according to requirements of ATIEL Code of Practice, including accreditation to an auditable QMS.
- Signing a Marketers' Letter of Conformance and submitting the Letter and quality certificates to the EELQMS administrators, SAIL.



Today's session

02

SAIL's latest
findings

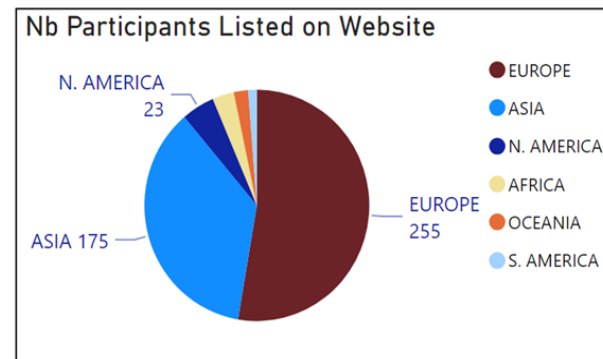
Registration Status

Number of registrants 05/04/2024

- Listed on website = 484
- All listed participants signed LoC

Number of signed sub-license agreements

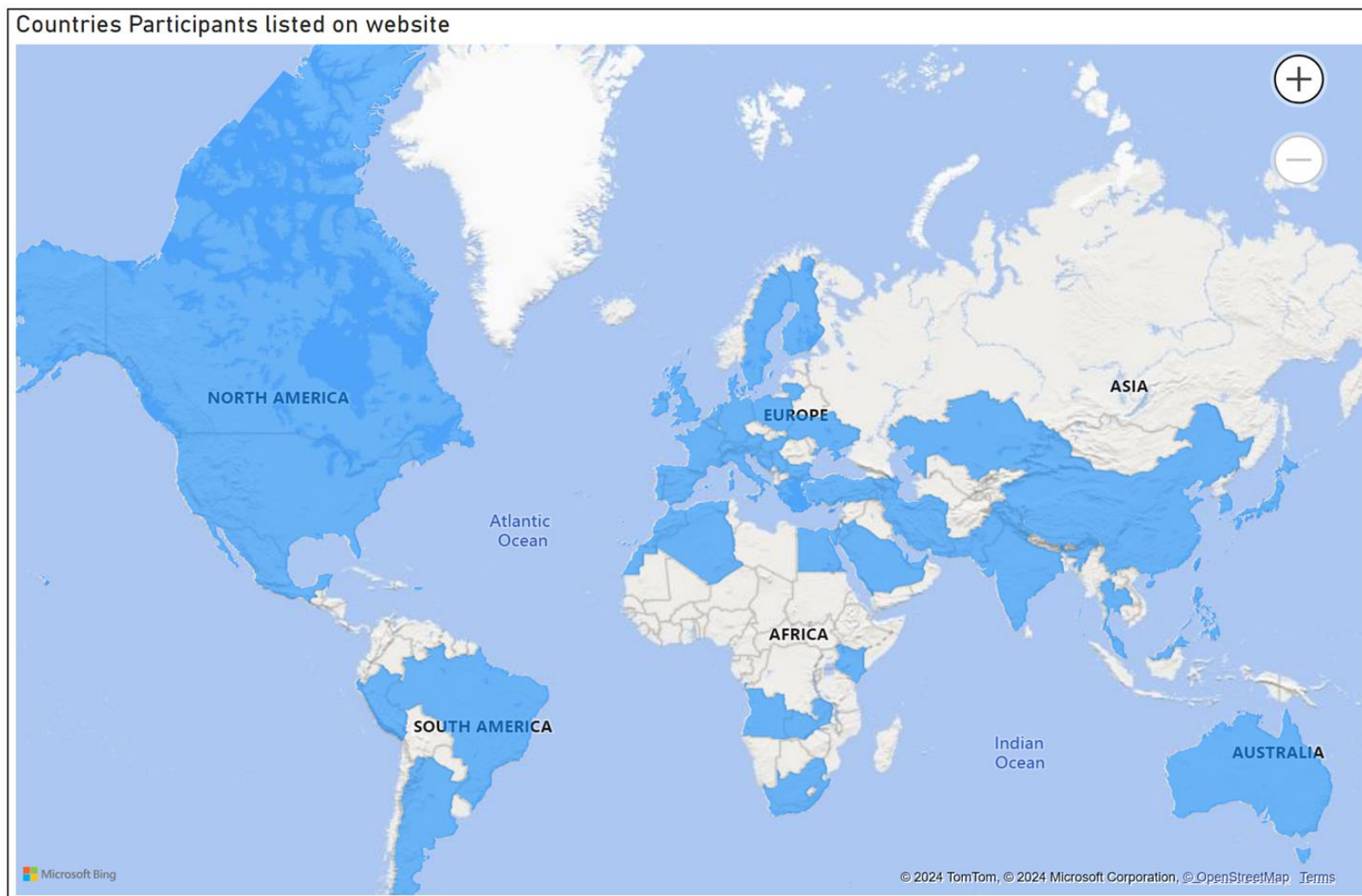
- 237 signed sub-license agreements from participants listed on the website



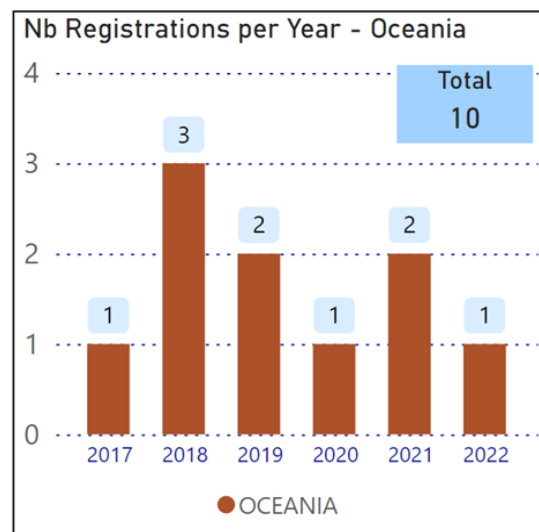
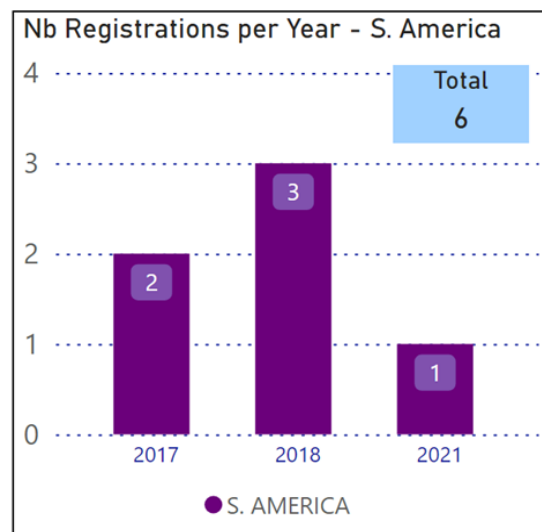
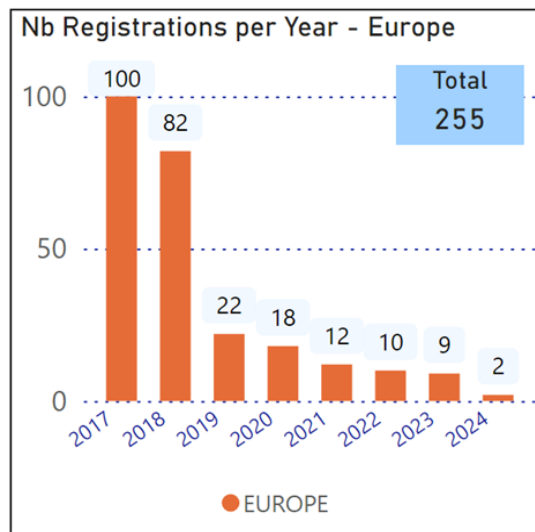
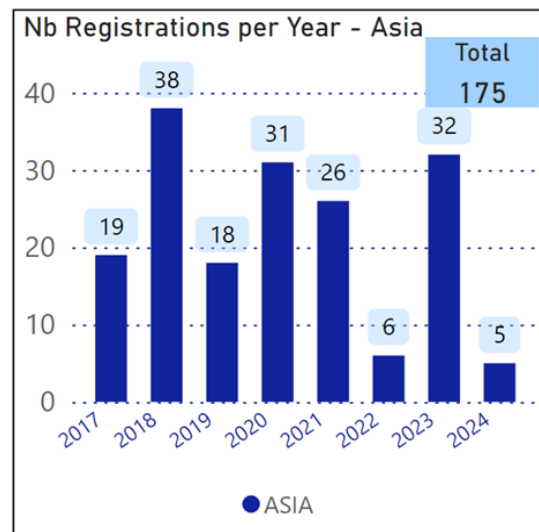
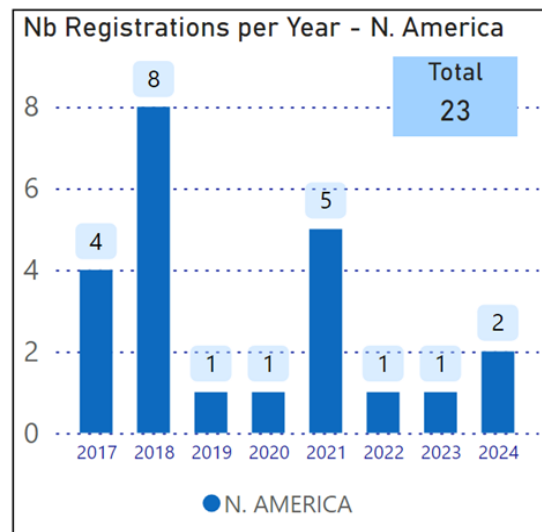
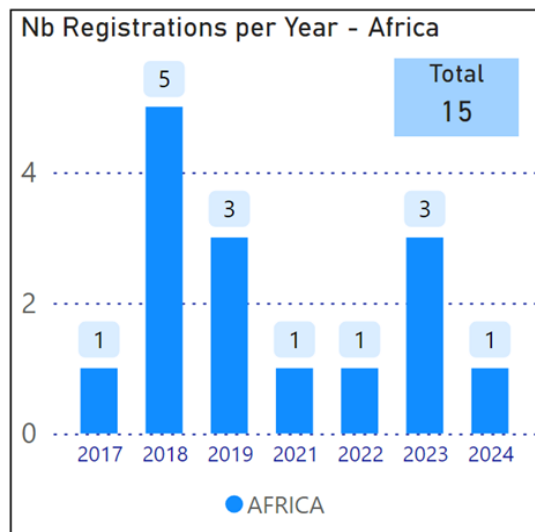
Nb Participants Listed on Website - Continent		
CONTINENT	Nb Participants	Nb Sig %
AFRICA	15	3.1%
ASIA	175	36.2%
EUROPE	255	52.7%
N. AMERICA	23	4.8%
OCEANIA	10	2.1%
S. AMERICA	6	1.2%
Total	484	100.0%

Nb Listed Participants with signed Sub License		
CONTINENT	Nb SubLicences	Nb Lic %
AFRICA	7	1%
ASIA	109	23%
EUROPE	112	23%
N. AMERICA	6	1%
OCEANIA	3	1%
Total	237	49%

Global Reach

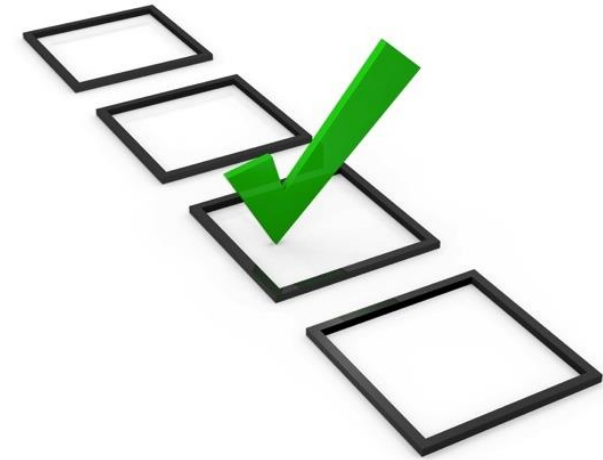


New Registrations by Region



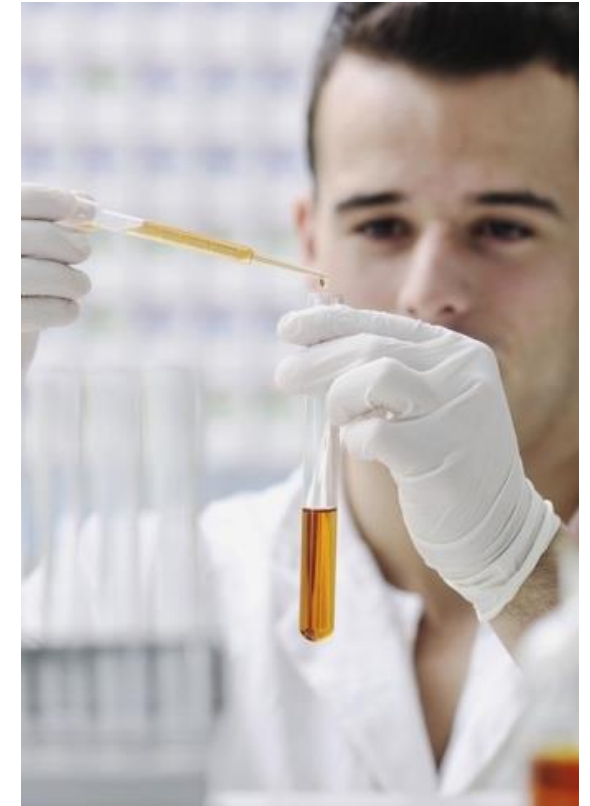
ATIEL's/SAIL Quality surveys

- The objective is to test lubricants for conformance against the ACEA specifications that are being claimed
- Lubricant brands tested are marketed by signatories of the EELQMS Marketers' Letter of Conformance (LoC)
- Where a product is marketed with an ACEA claim by a marketer that has not signed the LoC, the marketer is informed of the position of ACEA and encouraged to sign or remove the ACEA claim(s) from their products
- Lubricant marketer or Manufacturer must demonstrate a suitable quality system is in place
- Oil products are purchased by independent contractor from retail outlets and authorised distributors
- Objective is to test three different samples from each oil marketer, each three-year period



Quality survey methodology

- All samples sourced independently, coded and ‘blind’ tested.
- Tested against most appropriate ACEA European Oil Sequences and parameters including:
 - Viscosity (high and low temp)
 - Noack volatility
 - SAPS (Sulphated Ash, Phosphorous & Sulphur)
 - TBN (Total Base Number)
- Testing and statistical analysis conducted by independent expert laboratory.
- Individual results shared only with respective marketer.
- Appropriate follow-up actions and sanctions in case of serious breaches of compliance.



Example Report

4800 James Savage Road
Midland, MI 48642



Analytical results

Sample Number	630641	
Country		
Supplier		
Brand		
Batch Number		
Production date		Specification Evaluation
Bottle 1		<p>*Incorrect representation of claims. Year identifiers are not to be used for consumer use. See https://atiel.eu/code-of-practice/acea-oil-sequences-performance-claims/</p> <p>*ACEA 2008 is obsolete standard, formulation has to be updated to ACEA 2016. See https://atiel.eu/code-of-practice/acea-oil-sequences-performance-claims/</p> <p>*TBN results outside specification limits and outside 95% statistical confidence limits for A3/B4. Considered a fail for TBN</p> <p>*SA results outside specification limits and outside 95% statistical confidence limits for A3/B4. Considered a fail for SA</p> <p>*HTHS result outside specification limits, but within 95% statistical confidence limit. Considered a pass.</p> <p>*Other tested parameters are considered meeting specification for stated claims</p>
Bottle 2		
SAE	5W30	
ACEA	A3/B3, A3/B4	
ACEA Stated	A3/B3-08, A3/B4-08	
API	SN/CF	
OEM	RENAULT RN 0700, MB-APPROVAL 229.1	

Example Report Tracking

Comments on Analyses Synlab

Month	SampleNu	Action	Report	Customer Id	Company Name	Marketer	Product Name	SAE Grade
Jan-22	630779	ACTIVE	630779-Report	645967C				5W40

Month	SampleNb	SampleRep	SAE Grade	ACEA Stated	TBN-28	TBN-47	KV	MRV	Yield	P	S	CCS	SA	HTHS	NOACK
Jan-22	630779	630779a	5W40	C2/C3	7.30		13.68	25000	35	774.30	2001.20	5670	0.78	3.72	10.00

Record: 1 of 1

Select

All Samples
Open
Closed

SampleNu: 630779
Date Reported: 17/11/2021
Report: 630779-Report

Action: ACTIVE
Resp Due:
Select for Month: Jun

Empty Comments Field
Add Comments

*Your actions concerning the change of the labels are notified.

*ATIEL TEC Committee has noted the steps you have taken, ATIEL/SAIL considers this report as closed.

Comments

*Incorrect representation of claims. Should be C2,C3. See: <https://atiel.eu/code-of-practice/acea-oil-sequences-performance-claims/>*Other tested parameters are considered meeting specification for stated claims* Please check with your additive provider or blender if ACEA C2 is a valid performance claim given that this is a 5W-40 formulation

Mailing
Re-Sample-Click

Activity Timeline 1

No Activity
No Activity
No Activity
No Activity
No Activity
No Activity
No Activity

Report Sent
SAIL
TEC
Mark
IOM

***17-Jan-22 SAIL: Report sent

***10-Mar-22 SAIL: Reminder sent

***29-Apr-22 SAIL: Reminder sent

***04-May-22 Marketer: Thank you for pointing out the compliance requirements.

Please note that product is yet to be in market and currently we do not have any product to be recalled from the market.

I have attached the updated label artwork to be used for the product as per the ATIEL compliance requirements.

Kindly let us know if this is good to go.

***04-May-22 SAIL: Many thanks for your email. Were you able to check with your technology provider that the formulation meets the requirements of ACEA C2 and C3? Would it be possible to ask them to confirm that these claims are correct? For ACEA C2, a fuel economy improvement of $\geq 2.5\%$ relative to a 15W-40 reference oil is required. It would normally be extremely difficult to achieve that level of fuel economy improvement with a 5W-40 grade lubricant.

***05-May-22 Marketer: I shall check with our additive supplier and revert.

Shall take the necessary corrective action accordingly.

Once again thank you for pointing out the requirements.

***25-May-22 Marketer: We have checked the requirements internally with our team and technology supplier as well. As you have rightly pointed out, the package meets the requirements of ACEA C3 only. We have taken the necessary corrective action to meet the ATIEL compliance requirements.

I have attached the corrected label artwork for your confirmation. Thank you again for pointing out the same.

Please advise if we need to take any further corrective action as well.

***25-May-22 SAIL: Many thanks for your email. The changes made to your label are duly noted and I will advise ATIEL QMS Technical Committee accordingly. They will advise if any further

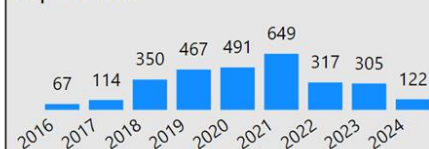
SAIL SURVEYS - # Remarks /parameter

2024 = 2 months

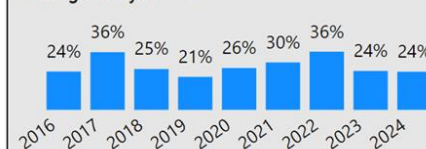
Number of Remarks per parameter in %

	2016	2017	2018	2019	2020	2021	2022	2023	2024	Total
ReportsTotal	67	114	350	467	491	649	317	305	122	2882
ACEA %	21%	8%	25%	25%	39%	37%	33%	13%	20%	29%
TBN %	18%	25%	10%	10%	13%	12%	15%	7%	5%	12%
KV100 %	1%	2%	1%	0%	1%	1%	3%	0%	0%	1%
MRV %	3%	4%	2%	3%	5%	5%	8%	4%	2%	4%
YS %	1%	2%	5%	7%	6%	7%	13%	8%	6%	7%
P %	0%	4%	1%	1%	1%	1%	2%	2%	1%	1%
S %	0.0%	0.0%	0.0%	0.4%	0.0%	0.3%	0.6%	0.0%	0.0%	0.2%
CCS %	3%	3%	3%	2%	3%	4%	9%	3%	2%	4%
SA %	4%	4%	8%	4%	6%	10%	14%	6%	5%	8%
HTHS %	3%	4%	8%	4%	7%	6%	8%	12%	12%	7%
Noack %	0%	1%	2%	0%	0%	0%	2%	1%	0%	1%

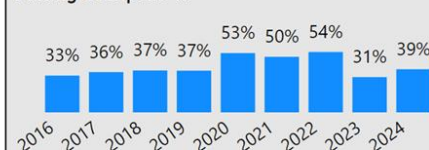
ReportsTotal



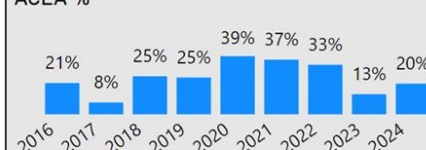
Failing Analyses %



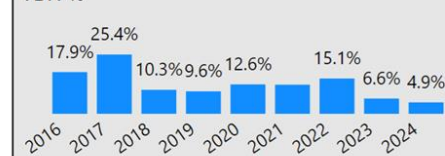
Failing Samples %



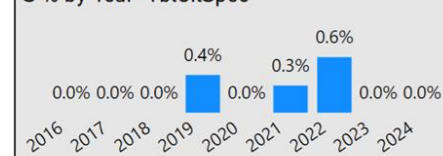
ACEA %



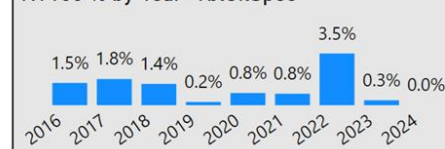
TBN %



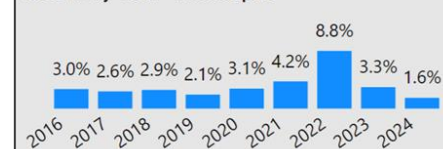
S % by Year-TblOilSpec



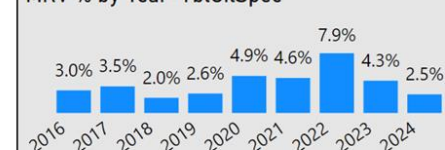
KV100 % by Year-TblOilSpec



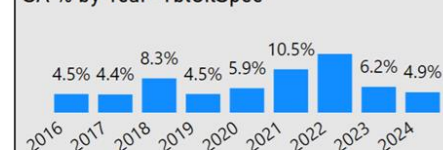
CCS % by Year-TblOilSpec



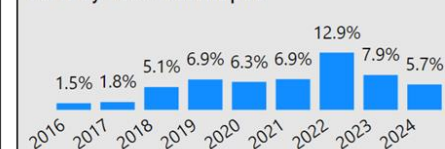
MRV % by Year-TblOilSpec



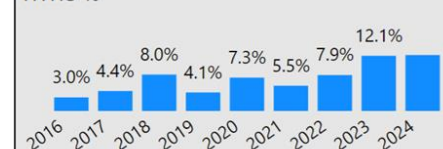
SA % by Year-TblOilSpec



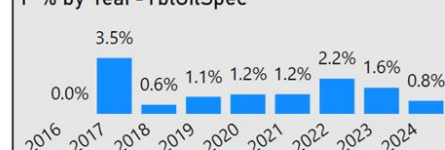
YS % by Year-TblOilSpec



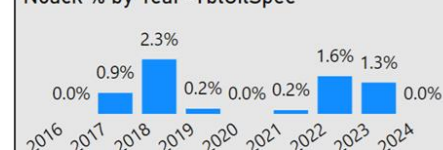
HTHS %



P % by Year-TblOilSpec



Noack % by Year-TblOilSpec



A Very Bad Example

Analytical Parameter	Standard	Unit	Result	Repetition	Limit
Kinematic Viscosity at 100°C	D445	mm ² /s	9,971	9,962	12.5 - <16.3
CCS at -30°C	D5293	mPa•s	40199	39861	6600
MRV at -35°C	D4684	mPa•s	TVTM	TVTM	30,000
Yield Stress	D4684	Pa	< 350	< 350	No yield stress
HTHS at 150°C	D4683	mPa•s	3.15	3.16	≥3.5
Noack Volatility	D5800	%M/M	7.5		≤13
Sulphated Ash	D874	mass %	0.62		≤0.8
TBN D2896	D2896	mg KOH/g	5.3	5.5	≥6.0
Phosphorus content	D5185	% m/m	0.0426	0.0426	≥0.07 - ≤0.09
Sulphur content	D5185	% m/m	0.03539		≤0.03

Today's session

03

SAIL/ATIEL's latest activity to ensure a continuous improvement in the quality of engine oil.

Continuous improvement and updating of ATIEL's Code of Practice

Communication with stakeholders and industrie with www.atiel.org website

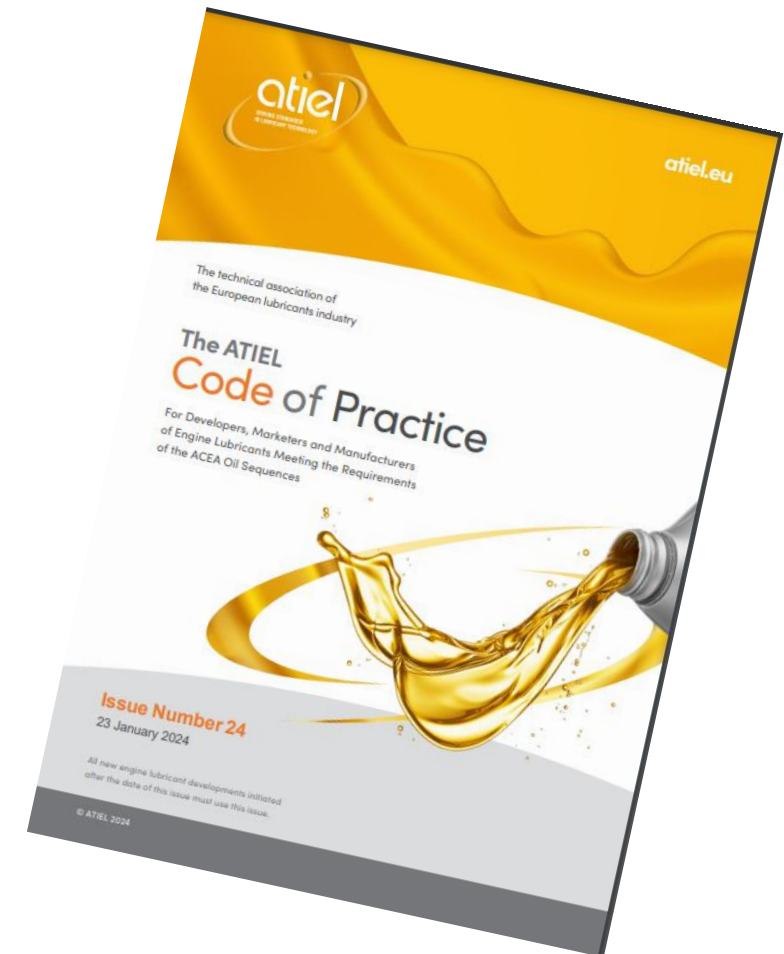
Communication with stakeholders and industrie with EELQMS Newsletter/Bulletin

EELQMS - Guidelines for auditors

Continuous improvement and updating of ATIEL's Code of Practice

The ATIEL Code of Practice Issue Number 24

- Issued January 2024
- updated with ACEA sequence 2023 for LD engine oil
- Includes clarifications regarding Base Oil Slate Linkage (Appendix B)
- Includes complements regarding Quality Management System within sections 2 and 10



The ATIEL Code of Practice Issue Number 24

Clarifications regarding Base Oil Slate Linkage (Appendix B)

Example 3: Linking two Group II slates

Question: Group II base stock slates U and V needed to be linked for ACEA A5/B5-23 and ACEA E7-22. Both slates met the pre-qualification requirements (B.6.1.1) and the typical base stocks (B.6.1.3) within each of these slates had been identified.

It was agreed to test Slates U and V against the requirements of ACEA Categories A5/B5-23 and E7-22 using SAE 5W-30 and 10W-40 formulations. Additive package K was used at 12.3 mass % for ACEA A5/B5-23. Additive package L was used at 16 mass % for ACEA E7-22 testing. The details of the formulations and of the testing results are summarised in Table B.3. All results with slate V were closer to the limits than with slate U.

Are these slates linked with this programme?

The ATIEL Code of Practice Issue Number 24 Clarifications regarding Base Oil Slate Linkage (Appendix B)

Table B.3 Linking two Group III slates

Component ⁽¹⁾	ACEA C3-23		ACEA E7-22	
	Oil #1	Oil #2	Oil #3	Oil #4
Slate U Group II (4.1 mm ² /s)	34.5 %	—	16.6 %	—
Group II (6.1 mm ² /s)	42.0 %	—	58.0 %	—
Slate V Group II (4.3 mm ² /s)	—	35.4 %	—	16.8 %
Group II (6.2 mm ² /s)	—	41.1 %	—	57.8 %
Additive pack K	12.3 %	12.3 %	—	—
Additive pack L	—	—	16.0 %	16.0 %
Viscosity modifier N	11.2 %	11.2 %	9.4 %	9.4 %
Formulated oil	100.0 %	100.0 %	100.0 %	100.0 %
SAE J300 viscosity grade	5W-30	5W-30	10W-40	10W-40
EP6CDT	Pass	Pass	—	—
Sequence VH	Pass	RA ⁽²⁾	—	—
Sequence IVB	Pass	RA ⁽²⁾	—	—
M271 EVO	Pass	Pass	—	—
OM646LA	Pass	Pass	Pass	Pass
DV6C	Pass	Pass	—	—
M111	Pass	Pass	—	—
VW TDI	Pass	Pass	—	—
CAT 1N	—	—	PASS	RA ⁽³⁾
Mack T-8E	—	—	RA ⁽⁴⁾	PASS
Cummins ISM	—	—	RA ⁽⁴⁾	PASS
Mack T12	—	—	Pass ⁽⁵⁾	Pass ⁽⁵⁾
Laboratory tests ⁽⁶⁾	Pass	Pass	Pass	Pass

⁽¹⁾ All percentages are mass % of the formulated lubricant.

⁽²⁾ API 1509 Tables E-7 & E-9 allows RA for Oil #2 from Oil #1 as Oil #2 has a higher BOV (5.22 vs 5.09mm²/s)

⁽³⁾ API 1509 Tables E-20 allows RA without constraints, only one PASS result is required for the linkage

⁽⁴⁾ API 1509 Tables E-24 & E-29 allow RA if saturates is higher than in the original oil. After calculation, the saturate content is 93% for Oil #3 and 91% for Oil #4. PASS results on Oil #3 are enough.

⁽⁵⁾ API 1509 Tables E-20 allows RA for Mack T12 if saturates AND BOV are higher than on original oil. Oil #3 has a higher saturates content but a lower BOV than Oil #4: both oils must be tested

⁽⁶⁾ As specified in the ACEA Oil Sequences

The ATIEL Code of Practice Issue Number 24

Clarifications regarding Base Oil Slate Linkage (Appendix B)

Answer : Even if it was assessed that results with slate V were closer to the limits than with slate U in all tests, the testing was successful as the engine test data met the minimum performance standards with passing results in all tests at the first attempt.

Therefore, Slates U and V may be considered as linked slates for the tests which were part of this programme. As the final base oil blends were composed 100% with the tested slates, there will be no limitation in the Group II content that may be interchanged in future application of these linked slates (B.6.1.4).

Slate V is identified as “most severe” for CEC tests due to slightly poorer results.

For API tests, the most severe base stock slate has to be identified from the current BOI guidelines within API 1509 Code of Practice

Communication with stakeholders and industrie with www.atiel.org website

- Website section dedicated for explanation of making ACEA performance claims (<https://atiel.eu/code-of-practice/acea-oil-sequences-performance-claims/>) includes:
 - ACEA Oil Sequences- valid compatible claims (2 page flyer available for download)
 - ACEA Oil Sequences - invalid claim
 - ACEA Oil Sequences - partial or incomplete claims
 - ACEA Oil Sequences - claim validity period
 - ACEA Oil Sequences - obsolete category claims

Communication with stakeholders and industrie via EELQMS Newsletter/Bulletin

- newsletters highlights findings from the SAIL's quality surveys and is aimed at preventing failures cases in the future.
- available at <https://atiel.eu/eelqms-newsletters/>
- to reach wider audience some of bulletins reprinted in Lube magazine
- latest issues
 - Bulletin No. 8 - June 2024
Additives without data supporting ACEA performance claims
 - Bulletin No. 7 version 2 - 19th March 2024
ACEA Engine Oils - Retired and Obsolete Category Claims (Heavy Duty)
 - Bulletin No. 6 - 25th July 2023
Managing Risk, Ensuring Compliance with the ACEA European Engine Oil Sequences

Bulletin No. 8 - June 2024

Additives without data supporting ACEA performance claims

Problem:

An additive package supplier offers additives with performance level data described as **performance indication only without data supporting ACEA performance claims**

Can I use those additive packages to blend ACEA performance engine oils?

Bulletin No. 8 - June 2024

Additives without data supporting ACEA performance claims

Explanation:

- Performance claims against the ACEA engine oil sequences are the responsibility of the Lubricant Marketer who is legally liable for the finished product.
- The Lubricant Marketer needs to satisfy themselves that relevant performance claims they have specified to their technology provider in the development of the finished lubricant, are supported by robust and reliable technical evidence setting out details of the testing that the additives have been subject to, and the results obtained.
- This testing by laboratory, bench and engine tests and the results obtained is contained in a Performance Test Data set and the Candidate Data Pack (CDP) for each formulation, both of which should be made available upon request to the technology provider by the Lubricant Marketer.
- If the technology provider is unwilling or unable to provide Performance Test Data or a CDP, then it is the responsibility of the Lubricant Marketer to ensure all performance claims can be fully supported and if necessary run the required laboratory, bench and engine test programme at their own expense.

Bulletin No. 8 - June 2024

Additives without data supporting ACEA performance claims

Explanation (cont.)

- Requirements of sets of bench and engine tests for each ACEA category tests are available at <https://www.acea.auto/publication/acea-oil-sequences-2022/> for heavy-duty and <https://www.acea.auto/publication/acea-oil-sequences-2023/> for light duty applications.
- **Oils blended using untested or unsupported technology can cause accelerated wear to gears and bearings, and may even cause damage to the vehicle's engine in use.**

Bulletin No. 8 - June 2024

Additives without data supporting ACEA performance claims

What should I do if I observe that case within my products range?

- Quarantine the finished lubricant.
- Arrange to recall the engine oil from the market.
- Reformulate the product based on additives that are supported by Performance Test Data and a Candidate Data Pack (CDP).
- Ensure that any additive technology supplier is able to support the required ACEA performance category for the formulation through a CDP which is made available to Lubricant Marketers upon request.

EELQMS - Guidelines for auditors

- section 5 of the EELQMS requires companies intending to market, develop or manufacture engine lubricants for which compliance with ACEA Oil Sequences will be claimed, to keep records that enable independent assessment of their relevant processes by internal and/or external auditors. The auditors should report their findings to the relevant company management.
- no formal EELQMS checklist for auditors so far
- Atiel's/SAIL's work in progress, scheduled to be published on EELQMS website QIV 2024 or QI 2025



<http://www.eelqms.eu/>

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- EELQMS website: <https://www.eelqms.eu/>

If You are not registered to LoC yet - how to register

- Register with SAIL and submit a signed Marketers' Letter of Conformance
- Template letter available on SAIL website: www.sail-europe.eu
- Pay annual registration fee

